

# **Renewable Energy as an Institutional Asset Class**

*Why Governance Failure, Not Technology Risk, Drives Underperformance*

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## Abstract

Renewable energy infrastructure has evolved from a policy-supported niche into a core institutional asset class attracting long-duration capital from pension funds, insurance companies, sovereign wealth funds, and development finance institutions. Despite this shift, prevailing analytical frameworks continue to treat renewable energy primarily through the lenses of project finance or climate policy, underestimating the governance and fiduciary challenges that dominate long-term ownership outcomes. This paper reframes renewable energy as a governance-intensive institutional asset class defined by three interrelated dimensions: capital structure complexity, exposure to policy risk, and long-duration governance requirements. It argues that failures in governance design and policy-risk management—rather than technology risk or market price volatility—are the primary drivers of underperformance in renewable infrastructure portfolios. This perspective has direct implications for institutional asset allocation, public policy design, and the sequencing of financial innovation, including emerging interest in tokenized real-world assets.

**Keywords:** renewable energy infrastructure; institutional asset classes; infrastructure governance; capital structure design; policy risk; long-duration assets; fiduciary governance; institutional investors; real-world assets (RWA); asset tokenization.

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## **1. Introduction**

Over the past two decades, renewable energy infrastructure has undergone a structural transformation in how it is financed, owned, and governed. Once viewed primarily as a policy instrument to support decarbonization or as a high-risk technology investment, renewable energy assets—particularly utility-scale solar and wind—are now increasingly treated as long-duration infrastructure investments suitable for institutional portfolios. Pension funds, insurers, sovereign wealth funds, and development finance institutions have become central providers of capital, reflecting both the scale of required investment and the perceived stability of contracted renewable cash flows.

This institutionalization has not been accompanied by a commensurate evolution in analytical frameworks. Much of the existing literature continues to analyze renewable energy either as a subset of project finance or as an extension of energy and climate policy. While these perspectives are necessary, they are insufficient for understanding long-term investment performance. In particular, they understate the importance of governance design, fiduciary alignment, and policy-risk management over asset lifetimes that frequently exceed 25 to 40 years.

This paper argues that renewable energy should be analyzed explicitly as an institutional asset class rather than as a collection of discrete projects. Doing so shifts analytical attention away from near-term construction risk and toward three structural features that determine long-run outcomes: (i) capital structure architecture and control rights, (ii) policy risk as a first-order financial variable, and (iii) long-duration governance and agency alignment across the asset lifecycle. These features, rather than technological uncertainty or wholesale electricity price volatility, are the dominant drivers of institutional investor experience in renewable infrastructure.

Reframing renewable energy in this way also clarifies the limits of recent financial innovation efforts that emphasize liquidity, fractionalization, or tokenization. Without resolving underlying governance and policy-risk challenges, such innovations risk amplifying rather than mitigating institutional risk. Renewable energy therefore provides a useful lens through which to examine the prerequisites for scalable, governance-compatible financial innovation in real assets.

## **2. From Project Finance to Institutional Asset Class**

The treatment of renewable energy as an institutional asset class represents a shift not only in scale, but in analytical perspective. Early financing frameworks were designed to enable project deployment under conditions of technological uncertainty and policy dependence, emphasizing transaction-specific risk mitigation rather than long-term ownership considerations. As renewable deployment has expanded and matured, however, the central questions facing investors have evolved—from whether projects can be financed, to how portfolios of assets should be owned, governed, and managed over multi-decade horizons. This section traces that

transition, highlighting how changes in financing structures and ownership patterns have redefined renewable energy as a distinct category of institutional investment.

## **2.1 Historical Evolution of Renewable Energy Finance**

Early deployment of renewable energy relied heavily on direct policy support mechanisms, including feed-in tariffs, investment tax credits, and guaranteed offtake arrangements. These mechanisms were designed to overcome high upfront capital costs and technology risk rather than to attract long-duration institutional capital. Financing structures during this period reflected this orientation, with a strong emphasis on sponsor balance sheets and policy-backed revenue guarantees.

As technology costs declined and deployment scaled, renewable energy financing increasingly converged with conventional project finance. Long-term power purchase agreements, grid access contracts, and standardized equipment reduced construction and operational risk. Over time, this contractualization of cash flows enabled a broader investor base to participate, particularly once secondary markets for operating assets began to emerge.

## **2.2 Institutionalization of Ownership**

By the late 2010s, institutional investors had moved beyond project-level exposure to platform and portfolio investments. Rather than financing individual assets, investors increasingly acquired operating portfolios or development pipelines, often through joint ventures with developers or infrastructure managers. This shift mirrored earlier transitions in transportation, utilities, and social infrastructure, where ownership migrated from developers to long-term asset owners once risk profiles stabilized.

International energy agencies and development institutions now explicitly recognize institutional capital as essential to meeting global energy transition goals. However, this reliance on institutional ownership introduces governance and fiduciary considerations that differ materially from traditional project finance models, particularly given the long asset lives and policy sensitivity of renewable infrastructure.

## **2.3 Renewable Energy as an Asset Class**

Renewable energy increasingly satisfies the defining characteristics of an institutional asset class: standardized technologies, repeatable deployment, scalable capital requirements, and relatively predictable cash flows under contract. At the same time, it differs from other infrastructure classes in its sensitivity to regulatory frameworks and policy enforcement. These differences necessitate a distinct analytical treatment focused on governance and policy risk rather than solely on financial structuring.

### **3. Capital Structure Architecture in Renewable Infrastructure**

Capital structure in renewable energy infrastructure does more than allocate financial returns; it determines how control, risk, and responsibility are distributed across the asset lifecycle. Unlike traditional corporate finance, renewable energy projects rely on layered equity and debt arrangements that embed governance outcomes through contractual design rather than ownership alone. These arrangements shape who makes decisions, who bears downside risk, and how conflicts are resolved when conditions change. This section examines capital structure as a governance architecture, focusing on how different equity roles, debt participation, and contractual anchors collectively influence long-term asset performance.

#### **3.1 Equity Stratification and Control Rights**

Renewable energy capital structures typically involve multiple layers of equity with differing incentives and time horizons. Developer equity often prioritizes capital recycling and exit optionality, while institutional equity emphasizes long-term yield stability and regulatory compliance. These divergent objectives create governance challenges, particularly when control rights and decision-making authority are not clearly aligned with long-term ownership responsibilities.

Institutional investors increasingly seek minority protections, enhanced reporting rights, and veto authority over key operational decisions. These governance features are not ancillary; they are central to preserving value over long asset lifetimes.

#### **3.2 Debt, Development Finance, and Risk Allocation**

Non-recourse project debt remains a cornerstone of renewable energy finance, supported by long-term contracts and predictable operating costs. In many jurisdictions, development finance institutions play a catalytic role by providing concessional capital, guarantees, or political risk insurance. While such participation can lower the cost of capital, it also introduces additional governance layers and reporting obligations.

Debt structures therefore serve not only as financial instruments but also as mechanisms for enforcing discipline, compliance, and risk allocation across stakeholders.

#### **3.3 Contractual Anchors and Cash-Flow Stability**

Power purchase agreements, contracts for difference, and grid access arrangements form the contractual backbone of renewable energy cash flows. These instruments are often treated as substitutes for market exposure; however, their effectiveness depends critically on enforcement and regulatory stability. Weak contractual enforcement or retroactive policy changes can undermine even well-structured capital stacks, reinforcing the centrality of governance and policy risk.

## **4. Policy Risk as a Structural Financial Variable**

Policy risk is a defining feature of renewable energy infrastructure, yet it is often treated as an exogenous or secondary consideration in financial analysis. Unlike market risks that can be diversified or hedged, policy risk arises from regulatory design, enforcement discretion, and political economy dynamics that interact with asset-specific contracts over long time horizons. As renewable energy has become institutionalized, policy risk has evolved from a transitional deployment concern into a structural financial variable that shapes capital allocation, valuation, and long-term performance. This section examines the nature of policy risk in renewable energy and explains why its management depends fundamentally on governance rather than pricing alone.

### **4.1 Typology of Policy Risk**

Policy risk in renewable energy encompasses a broad set of factors, including tariff adjustments, permitting delays, grid curtailment, changes in dispatch priority, and regulatory enforcement uncertainty. Unlike market risk, these factors are often discontinuous and difficult to hedge, yet they have material impacts on cash-flow stability and asset valuation.

### **4.2 Jurisdictional Asymmetry and Capital Allocation**

Institutional investors routinely differentiate between jurisdictions based on perceived policy stability rather than resource quality alone. Markets with strong legal enforcement and regulatory continuity attract lower-cost capital, while those with higher policy uncertainty require risk premiums or concessional support. This asymmetry shapes global capital flows and influences where renewable deployment ultimately occurs. This dynamic reinforces path dependence in renewable deployment, where capital concentrates in jurisdictions with credible governance even when resource potential is superior elsewhere.

### **4.3 Pricing and Managing Policy Risk**

Policy risk in renewable energy infrastructure is frequently discussed as a pricing problem, addressed through higher discount rates, contractual protections, or risk premia embedded in project economics. While these mechanisms play an important role at entry, they offer only partial mitigation. Policy interventions often occur discontinuously, are politically contingent, and interact with market structure in ways that are difficult to forecast or hedge ex ante. As a result, purely financial approaches to policy risk tend to underestimate its persistence and non-linearity over long asset lives.

For long-duration infrastructure assets, effective management of policy risk depends less on initial pricing and more on governance capacity over time. This includes the ability to monitor regulatory signals, engage credibly with policymakers, adapt contractual arrangements, and coordinate stakeholders when policy frameworks shift. Institutional investors with strong governance capabilities are better positioned to absorb, renegotiate, or offset policy shocks as

they arise. In this sense, governance does not eliminate policy risk, but it substitutes for incomplete pricing mechanisms by enabling adaptive response across the asset lifecycle.

## **5. Long-Duration Governance and Fiduciary Design**

These structural features—long asset lives, policy sensitivity, and layered capital structures—place governance and fiduciary design at the center of renewable energy investment outcomes. As renewable assets transition from development projects to long-term institutional holdings, the effectiveness of governance frameworks increasingly determines whether value is preserved or eroded over time. Fiduciary outcomes depend not only on initial financial structuring, but on the capacity to manage agency relationships, adapt to regulatory change, and maintain oversight across ownership transitions. This section examines how long-duration governance challenges arise in renewable energy infrastructure and why they represent the dominant source of long-term risk for institutional investors.

### **5.1 Asset Lifetimes and Temporal Mismatch**

Renewable energy infrastructure assets typically operate over lifetimes of 25 to 40 years, with some components extending beyond that horizon through repowering or refurbishment. These durations far exceed the investment horizons of many financial intermediaries involved in asset development and early ownership, including private equity funds, development platforms, and yield-oriented vehicles with finite lifecycles.

This temporal mismatch introduces structural governance challenges. Decisions made during development—such as technology selection, contractual flexibility, or regulatory engagement—can have consequences that persist for decades, long after original sponsors have exited. As a result, long-term asset owners inherit governance choices they did not make, yet must manage the associated risks and obligations.

Institutional investors increasingly recognize that long-duration assets require governance frameworks designed explicitly for continuity, accountability, and adaptability over time. Without such frameworks, even assets with stable cash flows can experience gradual value erosion.

### **5.2 Agency Problems Across the Asset Lifecycle**

The renewable energy asset lifecycle involves multiple actors with distinct incentives: developers, construction contractors, operators, lenders, equity investors, regulators, and offtakers. While contractual arrangements attempt to align these interests, they cannot fully eliminate agency problems.

Developers are typically incentivized to optimize for project delivery and exit valuation, sometimes at the expense of long-term operational resilience. Operators may focus on cost minimization within contract boundaries, while long-term owners prioritize regulatory

compliance, asset longevity, and stakeholder relationships. Lenders emphasize downside protection and covenant compliance, which can constrain operational flexibility.

These misalignments are not aberrations; they are structural features of renewable energy investment. Governance mechanisms—such as board oversight, reporting standards, incentive design, and escalation protocols—are therefore central to managing agency risk over time.

**5.3 Governance Failure as the Dominant Long-Term Risk**

Contrary to common assumptions, long-term underperformance in renewable energy portfolios is rarely driven by technological failure or wholesale electricity price volatility alone. Instead, governance failures—manifesting as inadequate oversight, weak stakeholder engagement, or insufficient policy-risk management—are more frequently the root cause.

Examples include insufficient monitoring of regulatory compliance, delayed response to policy changes, or misaligned incentives between asset managers and owners. Over extended asset lifetimes, small governance weaknesses compound, leading to material impacts on returns and reputational risk.

Recognizing governance failure as a primary risk category shifts institutional focus toward fiduciary design rather than short-term optimization. This perspective has significant implications for how renewable assets are financed, owned, and managed.

Over multi-decade horizons, governance failures compound in ways that technological, market, or price risks typically do not. Technology risk is often front-loaded and diversifiable; price risk can be partially hedged or absorbed through portfolio construction. Governance failures, by contrast, persist and amplify over time, manifesting through misaligned incentives, weak oversight, and delayed intervention. In renewable energy infrastructure—where assets operate for 25 to 40 years—small governance deficiencies can translate into material underperformance long after construction and commissioning risks have dissipated. For fiduciaries, this makes governance quality not merely a risk factor, but a central determinant of long-term capital preservation.

**Table 1. Sources of Long-Term Risk in Renewable Energy Infrastructure**

<b>Risk Category</b>	<b>Nature of Risk</b>	<b>Why It Persists</b>	<b>Primary Mitigation Mechanism</b>
Capital structure	Financial / contractual	Long-lived leveraged, rigid covenants	Contract design, refinancing discipline
Policy risk	Regulatory / political	Policy cycles shorter than asset lives	Stakeholder engagement, regulatory governance
Governance risk	Institutional / fiduciary	Agency mismatch across lifecycle	Oversight, alignment, continuity mechanisms

## **6. Illustrative Governance and Policy-Risk Vignettes**

The following vignettes are illustrative rather than exhaustive. They are intended to highlight how governance and policy risk manifest in practice, particularly when formal contractual protections interact with regulatory change and institutional decision-making. While stylized, these examples reflect common patterns observed across renewable energy markets and underscore the mechanisms through which governance quality shapes outcomes over time.

### **Box 1: Policy Reversal and Revenue Repricing**

Consider a utility-scale renewable asset operating under a long-term tariff regime established to incentivize early deployment. Following a change in political priorities, the regulatory framework is revised, reducing compensation levels or altering dispatch rules. While contracts may technically remain in force, enforcement weakens or administrative interpretation changes.

In such cases, asset performance deteriorates not because of market forces but due to governance gaps between policy intent and implementation. Investors with robust stakeholder engagement and adaptive governance structures are better positioned to mitigate losses than those relying solely on contractual protections.

### **Box 2: Developer Exit and Operational Drift**

In another common scenario, a developer exits an asset shortly after commissioning, transferring ownership to a long-term institutional investor. Operational responsibilities shift to a third-party operator under a standardized contract. Over time, performance metrics drift downward, not due to equipment failure but because operational decisions prioritize short-term cost savings over long-term asset health.

Absent strong governance oversight and aligned incentives, such drift can persist unnoticed until remediation becomes costly. This highlights the importance of governance continuity across ownership transitions.

Taken together, these vignettes illustrate that adverse outcomes in renewable energy infrastructure are rarely driven by a single policy decision or market shock. Rather, they emerge from the interaction between external change and internal governance capacity. Projects with strong governance structures are better able to absorb regulatory shifts, renegotiate terms, and maintain operational continuity. Those with weaker governance are more vulnerable to cascading effects, where policy uncertainty amplifies contractual rigidity and erodes value over time. For institutional investors, the lesson is clear: governance quality determines not only resilience to policy risk, but the ability to navigate complexity across the full asset lifecycle.

## **7. Implications for Financial Innovation and Asset Tokenization**

The institutional characteristics of renewable energy infrastructure have direct implications for how financial innovation should be evaluated and sequenced. Recent interest in tokenization and other forms of financial abstraction often emphasizes liquidity, accessibility, and transactional efficiency. However, in asset classes defined by long-duration governance, policy sensitivity, and complex agency relationships, innovation that prioritizes tradability without preserving governance can undermine institutional performance. This section uses renewable energy as a case study to illustrate why governance maturity must precede financial innovation, and why institutional adoption depends on aligning new financial structures with existing fiduciary and regulatory realities.

### **7.1 Why Premature Financialization Falls Short**

Recent interest in financial innovations such as fractional ownership, secondary trading platforms, and tokenization of renewable assets often emphasizes liquidity and accessibility. While these objectives are appealing, they risk obscuring foundational governance challenges.

Liquidity without governance can exacerbate agency problems by dispersing ownership without establishing clear accountability. Similarly, technological solutions that automate transactions cannot substitute for institutional mechanisms that manage policy risk, regulatory engagement, and fiduciary responsibility.

### **7.2 Preconditions for Scalable Innovation**

For financial innovation to enhance rather than undermine institutional participation in renewable energy, several preconditions must be met. These include standardized governance frameworks, credible verification and reporting mechanisms, and enforceable policy-risk mitigation structures. Without these foundations, innovative financial structures may introduce new risks without delivering commensurate benefits.

Renewable energy thus illustrates a broader principle applicable to other real assets: governance maturity must precede financial abstraction.

### **7.3 Renewable Energy as a Test Bed for Governance-First Design**

Because renewable assets are capital-intensive, policy-sensitive, and long-lived, they provide a valuable test bed for governance-first approaches to financial innovation. Lessons learned in this asset class can inform broader efforts to design scalable, institutional-grade financial instruments for real-world assets.

## **8. Conclusion**

Renewable energy infrastructure has evolved into a central component of institutional investment portfolios, yet its defining risks are often misunderstood. This paper has argued that renewable energy should be analyzed as a governance-intensive institutional asset class characterized by complex capital structures, significant policy risk, and long-duration fiduciary challenges.

Recognizing these features reframes both investment strategy and public policy design. It also clarifies the limits of financial innovation efforts that prioritize liquidity over governance. For institutional investors and policymakers alike, the central challenge is not how to make renewable assets more tradable, but how to govern them effectively over decades.

Addressing this challenge is essential not only for the performance of renewable energy portfolios, but also for the credibility and scalability of future financial innovations across real assets more broadly.

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